D016 P03 X-Lock BlueVolt Script Outline V2 2019-06-20

X-LOCK BLUEVOLT TRAINING Course Duration: 10 Minutes

Welcome to X-Lock, the world's first quick-change angle grinder.

In this program, we will cover:

The Basics of Angle Grinders and Grinder Wheels The Legacy of Bosch Tool-Accessory Interfaces Pain Points with Standard Grinder Interface The X-Lock Grinder Mount Solution

#### The Basics of Angle Grinders and Grinder Wheels

## Angle Grinder 101

Grinder Size, Power and Torque

Higher RPM = Lower Torque Lower RPM = Higher Torque

Slow RPM wheels should never be used on high RPM grinders Matching wheel RMP optimizes wheel lifetime

4-1/2" – 7-10 Amps – High RPM – Paddle/Slide **Metal** Decorative wrought iron Small structural steel General contractor/maintenance/repair

**Concrete** Concrete contractor Decorative Concrete maintenance/repair

4-1/2"/5" – 10-13 Amps – High RPM – Paddle **Metal** Equipment manufacturing MRO/Factory maintenance Shipyards Structural Steel Oil/Gas/Bridge/Iron

5" – 10-13 Amps – High RPM – Slide Concrete Concrete Cutting Epoxy Flooring Surface Prep Masonry

5" – 10-13 Amps – High Torque – Slide **Concrete** Concrete Surfacing Epoxy Flooring Surface Prep Masonry

6" – 13 Amps – Paddle **Metal** Mechanical contractor Specialty Some Structural SteelBridge/Iron

### **Grinder Wheel 101**

### Finishing of welding seams, splatter, corners

Grinding Disc (Type 27) Flap Disc (Type 29) Fiber Sanding Disc Cup Brush/Wire Wheel

### Deburring moulding, metal tubes, pipes, sheet metal

Grinding Disc (Type 27) Flap Disc (Type 29) Fiber Sanding Disc

# Beveling, Preparing welding seams

Grinding Disc (Type 27) Flap Disc (Type 29)

### Cutting metal pipes, plates, steel beams

Cutting Discs (Type 1A; .040 thick)

Fiber and Flap Disc

**Aluminum:** General Purpose Fiber Discs – ferrous metals, stainless steel, and other hard-to-grind alloys **Zirconia Alumina:** Heavy Duty – weld removal, grinding, blending, and polishing **Ceramic and Diamond:** High Performance – Ceramic for grinding mild steel and carbon; Diamond for polishing surfaces such as marble and granite.

## **Coated Abrasive Flap Discs**

Lightweight, easy to maneuver, and require less change over time Lower vibration and noise levels Cooler cutting with minimal scratching Versatile: they can grind, blend and finish

### **Coated Abrasive Fiber Discs**

Ideal for weld preparation or for blending and finishing applications Cut rate is the primary concern Ability to change discs readily Overhead work where the weight of the grinder is important

## **Bonded Abrasive Wheels**

Good for heavy jobs More aggressive and remove material faster Requires a skilled operator who knows how to prevent damage, gouging, and undercutting Cutting action is aggressive, such as interior/exterior corner welds

# The Legacy of Bosch Tool-Accessory Interfaces

Bosch has a long history of innovation in interfaces between power tools and accessory interfaces. The innovation provides three advancements:

- 1) A better fit between the tool and the blade or bit
- 2) An enhanced amount of power transfer from tool to the accessory
- 3) An easier accessory-change method

In 1975, Bosch invented the industry-leading SDS-plus® interface system for rotary hammers and concrete drilling bits. It allows quick tool-free insertion of the bit, with more power transferred to the bit. Bosch also developed the T-shank jig saw blade and a tool-free blade change system, which has become the industry standard. And recently, we have developed the Starlock interface for the oscillating multi-tool. This delivers greater fit, higher torque transfer and tool-free blade change. It delivers superior performance in cutting, grinding and other applications.

## Pain Points with Standard Grinder Interface

The standard grinder blade change system involves a spanner wrench and flange nut.

There are three main pain points with the standard interface:

- 1. Complexity/number of steps
- 2. Need for spanner wrench/flange nut (either can be dropped/lost)
- 3. Speed of wheel change

## The X-Lock Grinder Mount Solution

- 1. The X-Lock mount offer a wheel change that's up to five times faster than conventional interfaces.
- 2. The audible snap when mounting an X-Lock wheel on an X-Lock grinder indicates it's on tight and ready to use without the need for a spanner wrench or flange nuts.
- 3. The wheel is released from the grinder with the pull of a lever.

## Productivity

- Cuts downtime between wheel changes with zero losable parts
- Single-lever wheel ejection without the need of a spanner wrench
- Most Bosch X-Lock wheels are backward compatible with standard 7/8" mounts
- Robust design for metal and concrete work combined with Bosch-proven ergonomic design
- 5 Average Wheel Changes a Day

- 3 Minutes pre wheel change
- 7 Average Users Per Site

105 minutes downtime a day

240 WORKING DAYS 25,200 – 420 HOURS

# Accessories

- GWX10 Series, GWX13 Series (Mitch)
- Accessories at Launch Metal Focus, Concrete Supporting (Anastasia)
- User Demand and Market (Mitch)
- Opportunities on Wheel Size (Mitch)

# Conclusion

X-Lock CUT DOWNTIME WITH JUST ONE CLICK World's first quick-change angle grinder

You've learned:

- 1. The Basics of Angle Grinders and Grinder Wheels
- The Legacy of Bosch Tool-Accessory Interfaces
  Pain Points with Standard Grinder Interface
  The X-Lock Grinder Mount Solution